

Redefining the role of traditional food bank outreach



ANNUAL REPORT 2022-2023



**ISLAND
HARVEST**
MEMBER OF
**FEEDING
AMERICA**
Nourishing Long Island's Future



ABOUT ISLAND HARVEST

Island Harvest Food Bank is a leading human services organization whose mission is to end hunger and reduce food waste on Long Island. We accomplish this through innovative programs and services aimed to enhance hunger awareness, provide short-term case management, nutrition education, outreach and advocacy initiatives, a Workforce Skills Development Institute, our organic farm, and efficient food collection and distribution.

Our work directly supports children, families, seniors, and veterans who turn to us in times of crisis, and supports a network of 300 community-based nonprofit organizations. Island Harvest Food Bank is a member of Feeding America®, a nationwide network of food banks leading the effort to solve hunger in the U.S. To learn more, visit www.islandharvest.org.



Imagine the difference we can make.

MESSAGE FROM THE PRESIDENT & CEO

As we reflect on the past year, I am filled with immense pride and gratitude for the incredible strides we have made together in addressing food insecurity on Long Island. It is my honor to present the annual report for 2022-2023, a testament to the dedication, compassion, and unwavering support of our entire community.

Regardless of our personal situations, we all recognize that it is not an easy time to live on Long Island for far too many people. Skyrocketing food costs, fluctuating prices at the gas pump and tremendous increases for necessities such as housing, medicine, clothing and more have forced many people to make very difficult choices.

For us as a food bank, the past few years have been challenging. We have grappled with increased costs for bulk food purchases, trucking costs to bring the food to our food bank, persistent supply chain disruptions, and of course, the pressure of knowing the need has increased among those we serve.

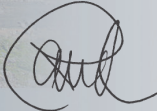
In the past few years, we have learned to be more intentional in how we bring our services to communities that need them to reduce barriers such as transportation. We continue to broaden and diversify the foods we offer to ensure that they meet the culturally diverse needs of the communities we support. Thanks to our blue-ribbon staff and volunteers' ability to engage with the communities we serve, we continue to learn more about how we can meet their needs and provide not only fresh and nutritious food, but culturally meaningful foods.

But we know we cannot end hunger solely by giving a person a can of food or a bag of fresh apples. We have embarked on new initiatives that investigate root causes of food insecurity and look to find solutions to address critical socioeconomic factors such as education opportunities, employment challenges, availability of family social support, income disparities, availability of community empowerment and safety resources and more.

The programs you will read about and the statistics you will see are reflections of your generosity and clearly identifies how your support makes a dramatic impact in the lives of Long Islanders facing struggles such as food insecurity. With your continued help, together, we can improve the health and well-being of vulnerable Long Island residents, bolster the health outcomes of diverse communities, and eliminate barriers to accessing food and services and ultimately ensure that future generations will grow up healthier and stronger.

On behalf of Island Harvest Food Bank's board, staff, and volunteers, please accept my thanks for your unwavering support to help us end hunger.

Thank you,



Randi Shubin Dresner
President & CEO

ISLAND HARVEST HONORS

Island Harvest formally dedicated and named our 43,560 square-foot headquarters in Melville, NY, in honor of longtime supporters Zaki and Rahat Hossain. The Zaki and Rahat Hossain Campus recognizes the couple's longstanding financial support of our hunger relief efforts. They have been active in Island Harvest's mission to end hunger and reduce food waste on Long Island for many years. Zaki has served on our board of directors since 2016 and was instrumental in the success of Island Harvest's capital campaign that helped raise the funds necessary for Island Harvest to purchase the building at 126 Spagnoli Road in 2021 while strengthening our work to help our neighbors in need.

ISLAND HARVEST
Zaki & Rahat Hossain Campus



THE YEAR AT A GLANCE

Last year Island Harvest supported *13.5 million* meals for our neighbors in need through the provision of *16.2 million* pounds of healthy food, and products, that we distributed across Long Island.

Island Harvest **Neighborhood Market Programs** directly deliver food, and support services, to communities across Long Island, through partnerships with schools, health centers, libraries, housing complexes and other community organizations supporting Long Islanders in need. These efforts include:

- Programs addressing childhood hunger, including the **Kids Weekend Backpack Feeding Program, School Pantry Program, Youth Produce Project, and Summer Food Service Program** distributed *more than 777,630 meals* to children at-risk for food insecurity at more than 105 sites.
- The **Commodity Supplemental Food Program** provided monthly USDA food boxes to *4,000 seniors who are considered very low-income at 87 sites.*
- The **Mobile Market** supported nearly *30,000 households*—including seniors, veterans, military families, active-duty personnel, families, and more— with more than *400,000 pounds of product*, supplementing over *320,000 meals.*

Recognizing that we cannot end hunger simply by giving a can of food, Island Harvest’s innovative programs target root causes of food insecurity by combining access to healthy food with the provision of holistic services and advocacy to ensure action to change policy.

- The **Nutrition Pathways Program** offers personalized nutrition services and healthy food in partnership with community health clinics and hospitals. In 2022-2023, we saw impressive outcomes from this program: 67% of program participants reported increased consumption of whole foods, 63% reported decreased consumption of processed food and 63% reported increased physical activity.

- Our **Community Empowerment** team of coordinators fielded more than *11,100 phone calls* regarding unmet social service needs. This resulted in the submission of *2,581 SNAP applications.* This generated an estimated \$7.4 million in SNAP benefits for our neighbors in need to use in supermarkets and other retail establishments to purchase healthy foods for their families. Our team provided more than *7,800 referrals* to help clients address challenges— such as healthcare access, and finding, and maintaining, affordable housing.

- Island Harvest’s **Healthy Harvest Farm and Giving Gardens**, located on 2 acres of farmland at the Sisters of St. Joseph in Brentwood, serves as a learning model— while also allowing us to grow healthy produce for thousands of Long Islanders impacted by food insecurity. In 2023, Island Harvest was able to produce nearly 40 varieties of fruits, vegetables, and herbs, which yielded more than *10,000 pounds of fresh produce.* Island Harvest was also able to assist many in the community through the 39 Giving Gardens at locations such as libraries, community centers, schools, and through our Seed Libraries. Our farmer and volunteers also provided specialty education programs and *educated more than 1,500 community members* about growing fresh produce.

“Sustainable collaboration has increased our reach in feeding those most vulnerable in our community.”

— Magaly Polo
Gateway Christian



A WELL BALANCED APPROACH

An Impactful Year at a Glance

A STRATEGIC PLAN FOR COMBATING HUNGER



Chart theme and content courtesy of Food Lifeline



WORKFORCE SKILLS DEVELOPMENT INSTITUTE

As part of our expansion to find holistic solutions to food insecurity, Island Harvest launched our Workforce Skills Development Institute in January of 2023. In 2022-2023, two cohorts completed the inaugural workforce training program—Warehousing and Inventory Control.

The Workforce Skills Development Institute is a comprehensive program divided into 5 distinct phases:

1. Recruitment

Our recruiting strategy features a mandatory two-hour Information Session to explain the parameters of the training program, including the participation of employer partners who speak about what “a day in the life” of a warehouse worker is like.

2. Instruction

Participants of the Warehousing and Inventory Control Training Program attend training for five hours per day, five days per week, for six weeks (totaling 130 curriculum hours), which includes both classroom and hands-on learning experiences, and field trips to employer partners.

Participants receive a salary and transportation stipend, and a stipend for childcare (if needed) to help eliminate or substantially reduce traditional barriers to completing training programs.

3. Graduation

Participants can earn up to six credentials upon program completion, including an Island Harvest certificate of Workforce Readiness, in addition to individual content certifications including Forklift Operator Certification, OSHA 10, Food Safety, Warehouse Logistics, Computer Fundamentals, and Warehousing Career Readiness.

4. Placement

Employer partners, which include companies such as Target, Sysco, MCN Distributors, DiCarlo Foods, Amazon, IKEA, Stop & Shop, Food Authority and more, engage participants throughout the program. Many assist by speaking at recruiting events and in the classroom, supporting field trips to their locations, conducting mock interviews, sharing job postings.

5. Coaching

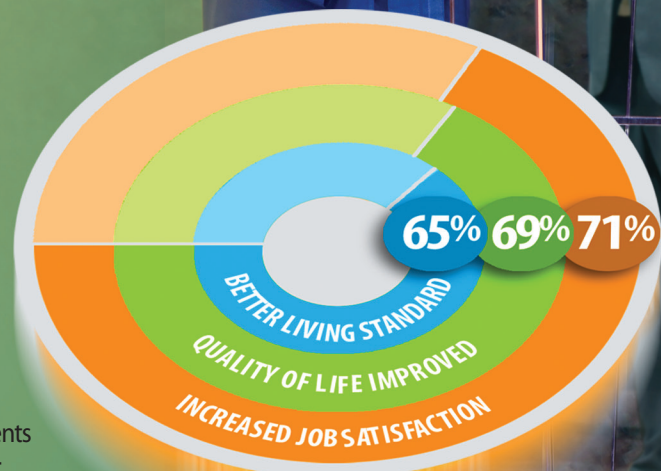
An integral component to the program is job coaching, a service that provides individualized and group coaching tailored to the needs of our students to ensure success— both during, and after, program completion (up to one year). During the program, coaching revolves around confidence building skills, as well as hands-on support with job search, application, and interview activity. Once employed, the focus of coaching evolves to the transition to employment in support of job success and retention.

“This program would benefit anybody that takes the opportunity. If you’re looking for a job, this program is going to help you in that process with resume writing and hands-on skills.”

- Jamal Cole,
Warehousing
Program Graduate
Winter 2023



HOW SKILLS TRAINING HAS IMPACTED WORKERS LIVES



A FRESH START

An Accent on Work Skills Training

Chart data courtesy of The American Upskilling Study*

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*<https://www.gallup.com/analytics/354374/the-american-upskilling-study.aspx>

IMPORTANT PARTNERS IN SOLVING HUNGER

Collaboration has been at the foundation of our work and the heart of our success. We have strengthened longtime relationships and forged new partnerships with local businesses, community organizations, and government agencies to create a network of support that extends beyond our immediate reach. Together, we are building a stronger, more resilient community.

Stamp Out Hunger Returns

After a three-year hiatus caused by the pandemic, the annual National Letter Carriers Association Stamp Out Hunger food drive returned on Saturday, May 13, 2023. This incredible event is the largest single-day food drive in the country. Through this campaign on Long Island, the National Association of Letter Carriers partners with Island Harvest and the United States Postal Service, and asks residents to leave non-perishable food by their mailboxes for pickup on this one-day event each May.

This past year, more than 450 volunteers contributed over 1,800 hours to ensure that hundreds of thousands of pounds of canned and packaged food reached our warehouse so we could support our network of more than 300 member-agency food pantries, shelters, and soup kitchens, as well as our own Community Market Programs to help our neighbors in need across Long Island.

Volunteers, Supporters, Partners

We thank the generosity of our volunteers, elected officials, corporate volunteer teams, and the caring community who have always helped us to answer the call for assistance when our neighbors need help.

- More than 3,600 volunteers generously donated their time to assist in food drives, picking up and delivering food, warehouse sorting, working on our Healthy Harvest Farm, at food distribution events, assisting in our offices, making phone calls and so much more. In FY2022-2023, our dedicated volunteers donated more than 56,000 hours, which is an estimated staffing cost savings of nearly \$2 million.
- More than 1,000 individuals, corporate groups, and community organizations hosted food drives to collect 752,000 pounds of healthy food and more than \$125,000 for our Long Island neighbors in need.
- More than 200 generous partners contributed over \$650,000 to Island Harvest through event sponsorships for our annual Golf Classic, Stamp Out Hunger, Taste of the Harvest Celebration, Turkey and Trimmings Collection Campaign, volunteer events and more.



"I am blessed with so many things in my life and grateful for the opportunity to give back to my community. I started volunteering as a one off, and was hooked by the positive attitude of my wonderful team of fellow volunteers, the Island Harvest staff, and the people we serve."

— Randy Levine



A RECIPE FOR SUCCESS

A Vital Mix of Volunteerism & Partnership



ADVOCACY EFFORTS FISCAL YEAR 2022-2023

Island Harvest has been a tireless advocate for legislative policies that protect individuals and families from hunger. By amplifying the voices of those we serve, we are working towards creating lasting change at both the local and national levels.

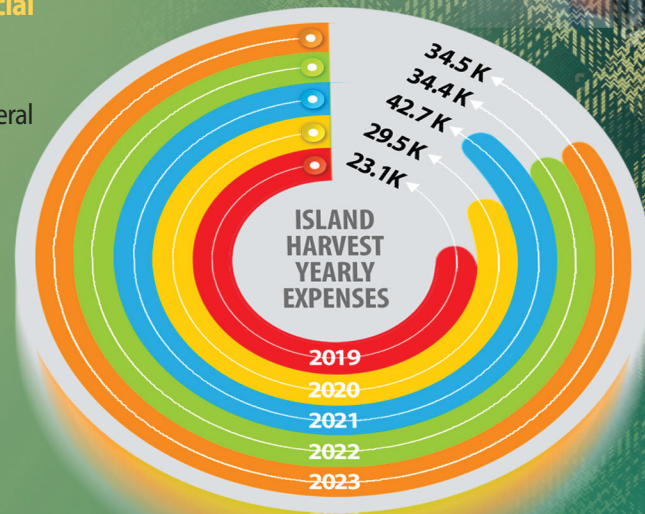
This past year, successful advocacy advanced a number of important Island Harvest programs.

- Reps. Nick LaLota (NY-01) and Anthony D'Esposito (NY-04) co-sponsored Reps. Andrew Garbarino (NY-02) and Grace Meng's (NY-06) Hot Foods Act. The Act would modernize the Supplemental Nutrition Assistance Program (SNAP) by allowing recipients to purchase hot food, such as rotisserie chicken, which is currently prohibited.
- Island Harvest partnered with Feeding America and the Food Research & Action Center (FRAC) during Advocacy Day in Washington, D.C. Together, we met with several members of the New York delegation in partnership with the staff of other New York State food banks and Hunger Solutions New York to advocate for a strong Farm Bill. The Farm Bill funds emergency food programs.
- Our Advocacy Team participated in the Healthy School Meals for All Lobby Day, hosted by Community Food Advocates, advocating for universal school meals for schoolkids across the state.
- New York State Lieutenant Governor Antonio Delgado joined us for a special holiday 2022 turkey and trimmings distribution to hundreds of our neighbors from our Melville headquarters.
- Hosted several New York State legislator tours and sorting events at our Melville headquarters, at distribution events across Long Island, and on our Healthy Harvest Farm in Brentwood.

Island Harvest's committed efforts resulted in crucial funding for these impactful initiatives:

- Secured \$1,000,000 federal grant from Rep. Andrew Garbarino to support our Nutrition Pathways Program.
- Secured \$300,000 state grant from the Senate Majority Conference to support our Nutrition Pathways Program.

THE RISING COST OF HUNGER RELIEF



*"Food is national security.
Food is economy. It is
employment, energy, history.
Food is everything."*

— Chef José Andrés,
founder of World
Central Kitchen



A POTENT VOICE AT THE TABLE

A Growing Need Prompts Greater Advocacy Efforts



STATEMENT OF ACTIVITIES

SOURCES OF OUR
COMMUNITY SUPPORT



- IN-KIND FOOD/
NON-FOOD
CONTRIBUTIONS57.0%
- CONTRIBUTIONS28.0%
- GOVERNMENT
GRANTS 14.0%
- FUNDRAISING AND
SPECIAL EVENTS 1.0%

FOR THE YEAR ENDED JUNE 30, 2023

SUPPORT AND REVENUE

	June 30, 2023
Donated Food	\$20,666,324
Donations in-Kind	689,109
Contributions	10,371,636
Government grants	5,114,519
Special events (net of direct costs to donor)	470,349
Investment income, net	157,558
Other income	43,688
Net assets released from restriction	-

TOTAL SUPPORT AND REVENUE \$37,513,183

EXPENSES

Program services	\$32,197,009
Management and general	981,522
Fundraising	1,301,955

TOTAL EXPENSES \$34,480,486

CHANGE IN NET ASSETS 3,032,697

NET ASSETS, BEGINNING 14,105,770

NET ASSETS, ENDING \$17,138,467

The Statement of Activities, and Statement of Financial Position on the following page were derived from our financial statement audited by Cerini and Associates. A copy of audited financial statements are available upon request.

STATEMENT OF FINANCIAL POSITION

FOR THE YEAR ENDED JUNE 30, 2023

ASSETS

	June 30, 2023
Cash and cash equivalents	\$ 1,967,791
Investments and marketable securities	2,748,382
Grants and current portion of contributions receivable, net allowance for doubtful accounts and present value discount	1,808,877
Inventory of food and consumer products	1,531,051
Property and equipment, net of accumulated depreciation	10,511,464
Long-term portion of contributions receivable, net of allowance for doubtful accounts and present value discount	1,747,172
Other assets	10,500

TOTAL ASSETS \$20,325,237

LIABILITIES AND NET ASSETS

Current Liabilities	
Accounts payable and accrued expenses	\$ 603,892
Current portion of mortgage and note payable	1,832,766
Other current liabilities	750,112

TOTAL CURRENT LIABILITIES \$3,186,770

Mortgage not payable, net of current portion 0

TOTAL LIABILITIES 3,186,770

NET ASSETS

Without donor restriction	\$14,118,159
With donor restriction	3,020,308

TOTAL NET ASSETS \$17,138,467

TOTAL LIABILITIES AND NET ASSETS \$20,325,237

HOW WE USE
OUR RESOURCES



- PROGRAM
SERVICES93.0%
- FUNDRAISING 4.0%
- MANAGEMENT
AND GENERAL 3.0%

DIRECTORS & OFFICERS

Board of Directors

Board Chairman

Daniel S. Grinberg
Chair, Executive Committee
President
Elara Brands LLC

Vice Chairman

Jill Bernstein
Community Leader

Vice Chairman

Barry Chandler
Chair, Personnel Committee
Chair, Nominating Committee
General Manager
Nissequogue Golf Club

Treasurer

Stephen J. Juchem
Chair, Finance Committee
Executive Vice President and
Chief Financial Officer
First Long Island Investors

Secretary

Don Sussman
Community Leader

Frank Beyrodt
Chair, Audit Committee
Chair, Advocacy/
Government Relations Committee
Executive Vice President
DeLea Sod Farms, Inc.

James P. Bonner
President
New York & Atlantic
Railway Company

Rebecca D'Eloia
Chair, Building Committee
Executive Vice President
R XR Development Services

Larry Eisenstein
MD, MPH, FACP
Vice President and
Chief Public & Community Health Officer
Catholic Health - Long Island

Christine Going,
EdD,MPA, RD, FACHE
Senior Advisor
Veterans Health Administration

S. Zaki Hossain
Chair, Capital Campaign Committee
President
Pintail Coffee

Tariq Khan
President
Sentar Enterprises

Kishore Kuncham, EdD
Superintendent of Schools
Freeport School District

David C. Lyons
Interim President & COO
PSEG — Long Island

Honorable Ignatius “Nate”
L. Muscarella, Esq.
District Court Judge
District Court, Nassau County

Doug Nadjari
Chair, Governance/BY LAWS Committee
Partner
Ruskin Moscou Faltischek PC

Honorable Elaine R. Phillips
Nassau County Comptroller

Stuart Richner
Chair, Insurance Committee
President and CEO
Richner Communications

Deb Salas-Lopez, MD, MPH
Senior Vice President
Community and Population Health
Northwell Health

Ellen Sanders
Community Leader

Tarik Stewart
Regional Vice President of Operations
Stop & Shop

Ross Turrini
Chief Gas Operating Officer
National Grid

Dave Widmer
Vice President/Long Island-Brooklyn
A-4 Advertising

Advisory Board

Chair
Lee Heit Beck, Esq.
Leit Heit, Attorney at Law PC

Rabbi Mickey Baum
Rabbi/Director of Education
Temple Beth Am of Merrick
and Bellmore
New York State Chaplain Task Force

John T. Bauer, Esq.
Office Managing Shareholder
Littler Mendelson, P.C.

Leslie Hall
Halls Carpet Inc.

Loretta Sehlmeier
Community Leader

James Skinner
President
A & C Exterminating Corp.

Lauren Summa
Manager for the Training, Events
and Operations Team
Office of the President and CEO
Northwell Health
Feinstein Institutes
for Medical Research

Andrew J. Turro, Esq.
Partner
Meyer, Suozzi, English & Klein

Honorary Board Members

Linda Breitstone
Founder, Island Harvest

Jay Bernstein
Manager
NIC Sustainable Investments LLC

Rabbi Marc Gellman
(Retired)
Community Leader

Monsignor Thomas J. Hartman
1946-2016
Past Board of Directors Chairman

Steven A. Klar
President
The Klar Organization

Bob Nystrom
Partner
Score Processing 23

Mark Rechler
President
Build 360

Arthur Waldbaum
Community Leader



The Monsignor Thomas Hartman President’s Council

Seth Asofsky
Community Leader

Michael Babich
Chair, Operations Committee
Community Leader

Edward J. Fred
Community Leader

Sandi Nussbaum
Community Leader

Marc Tell
The Sam Tell Companies





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