

In the midst of growing prosperity...



...food insecurity endures on Long Island.



ANNUAL REPORT
FISCAL YEAR 2017-2018



ABOUT ISLAND HARVEST FOOD BANK

Island Harvest Food Bank is a leading hunger-relief organization that provides food and other resources to people in need. Always treating those it helps with dignity and respect, our mission is “to end hunger and reduce food waste on Long Island” through efficient food collection and distribution; enhanced hunger awareness and nutrition education programs; job training; and direct services targeted to children, senior citizens, veterans and others at risk of food insecurity. We can proudly report that more than 94% of resources expended directly support our programs and services for more than 300,000 Long Islanders. Island Harvest is a lead agency in the region’s emergency-response preparedness for food and product distribution, and is a member of Feeding America, the nation’s leading domestic hunger-relief organization. More information can be found at www.islandharvest.org



Island Harvest has earned its fifth consecutive four-star rating by Charity Navigator for “sound fiscal management and commitment to accountability and transparency.” Only 9% of charities evaluated by Charity Navigator have received at least 4 consecutive 4-star evaluations, indicating that Island Harvest outperforms most other charities in America.

Only by
neighbor
helping
neighbor
can we stem
the tide of
hunger on
Long Island.



“In 2016, 185,000 Long Islanders were living below the poverty line. And, because we face a higher cost of living here, many people, well above the poverty line, also find it impossible to make ends meet.”

From the President & CEO

Thank you for taking the time to review this Island Harvest Annual Report. This document marks a change in our financial reporting period from a calendar year to a fiscal year of July 1 – June 30. This new accounting structure allows us to better plan for the high-volume holiday season and year-end programs.

As you may know, like much of suburban America, food insecurity is prevalent in all zip codes across Long Island. While there is currently much talk of an improved economy across the U.S., Island Harvest is focused on reducing hunger here on Long Island.

In 2016, 185,000 Long Islanders were living below the poverty line, accounting for 6.6% of our total population. And because Long Island has a higher cost of living than many other parts of the United States, many people well above the poverty line also find it impossible to make ends meet here. The current federal poverty level for a family of four is \$25,100 of pre-tax income. That amounts to less than \$482 a week or \$2,091 each month for four people for rent or mortgage; food and personal care products; a car, gas and insurance or public transportation; health and medical expenses; clothing, coats and shoes for growing children and more. These findings point to the necessity and urgency of our work and to the importance of the generous support we have received over the past year from generous individuals, foundations and companies.

Island Harvest is working hard to address food insecurity on Long Island. In FY 2017-2018, we distributed approximately 9.5 million pounds of healthy food and product to supplement nearly 8 million meals for more than 300,000 people across Long Island. This included 64,000 packs of healthy food (256,000 meals) for schoolchildren through the Kids Weekend Backpack Feeding Program and nearly 200,000 meals to seniors and veterans through our Senior Mobile Food Pantry and Operation: HOPE.

And, through our Impact Beyond Pounds programs, we have many things to report. Island Harvest conducts nutrition education and outreach, and provides access to social support services to help families transition from insecurity to stability. More than 2,600 families benefited from our SNAP Outreach and Assistance Program, resulting in more than 3.1 million meals and nearly \$8.5 million in SNAP benefits for residents of Nassau and Suffolk counties. Through our Healthy Foods Healthy Families Initiative and education and outreach, approximately 2,000 people received more than 80 cooking demonstrations and nutrition education presentations. Moreover, we are proud to report that our new, hallmark initiative, Food Is Health Food Farmacy, a collaborative with Northwell Hospital at LIJ Valley Stream, is providing healthy food, referrals to community resources, and specific nutritional guidance to support the needs of patients with chronic medical conditions.

Sincere thanks to all of our food donors, contributors and supporters, including our dedicated corps of 9,000 registered volunteers! We look forward to continuing and expanding our support of the Long Island community with you in the coming year.

Sincerely,

Randi Shubin Dresner
President & CEO



Island Harvest Food Bank applies a multi-tiered approach to solving food insecurity among Long Island's diverse population. Each program addresses specific segments within the community, and streamlines our ability to deliver the greatest amount of meals to those in the greatest need.

- **Childhood Hunger**
- **Mobile Services**
- **Food Collection and Distribution**
- **Volunteer Services**
- **Nutrition Education**

It takes only a kind word, and a healthy meal, to raise a child's spirit.



"We have many homeless children. The Weekend Backpack Feeding program is a big help. Kids are happy. Our families are thankful."
— Mr. M, teacher



"Island Harvest offers healthy meals and snacks to my children, during times when we need it most. Their programs provide peace of mind to parents who work hard to provide for their families but still have difficulty making ends meet."

— Parent



Childhood Hunger

Island Harvest operates key programs that reduce hunger in food insecure children. Distribution of healthy food is paired with education for children and their parents on topics such as nutrition, healthy food preparation and available resources.

Kids Backpack Weekend Feeding Program

During the 2017-2018 school year, Island Harvest provided 256,000 meals with 64,000 packs of healthy food to 1,800 children who rely on free or low-cost meals in 29 schools throughout 12 school districts, to reduce the risk that they and their families will be forced to miss meals during weekends and school breaks.

School Pantry

In FY 2017-2018, the Island Harvest School Pantry Program supported more than 5,000 children and their families at 30 schools by providing more than 190,000 pounds of fresh produce and healthy, shelf-stable food, for the schools to distribute to families within the district.



Youth Produce Project

Across Nassau and Suffolk counties, Island Harvest provided 85,000 pounds of fresh produce to 1,300 children at 19 sites, along with nutrition education, cooking demonstrations, newsletters and recipe cards to take home, all to foster an appreciation of fresh food and a lifetime of healthy decisions.

COMMUNITY ELIGIBILITY PROVISION (CEP)

Island Harvest helps schools in predominantly high-need neighborhoods apply for the Community Eligibility Provision (CEP), which enables schools with high percentages of families who are low-income to offer breakfast and lunch for free to all students. In FY 2017-2018, Island Harvest staff engaged 8 schools in the application process, which helps provide free meals to 3,500 students!

"One of my fifth graders has a mother who is on disability. Having the food program means so much to my student."

— Ms. D, 5th grade teacher



Often, access to healthy food is not only impeded by lack of financial resources, transportation is also a barrier to healthy eating for many low-income Long Islanders. To address this need, Island Harvest operates Mobile Food Pantries, through which we also provide education, outreach, mediation and enrollment assistance for Long Islanders who are eligible for benefits through the Supplemental Nutrition Assistance Program (SNAP/food stamps).

“Operation: HOPE”

Our Operation: HOPE veterans assistance program supports more than 1,000 veterans and their family members with nearly 44,000 supplemented meals through more than 56,000 pounds of healthy food and product.

Senior Mobile Food Pantry

Through our Senior Mobile Food Pantry, 500 seniors at five (5) sites across Long Island receive nearly 117,000 supplemented meals through the distribution of 140,000 pounds of healthy, low-sodium, protein-rich food.

Mobile SNAP Outreach

Island harvest helped to process and submit 2,655 SNAP applications through our SNAP Outreach and Assistance Program. These resulted in access to more than 3.1 million meals and nearly \$8.5 million in SNAP benefits, a record number of applications for Island Harvest. In 2018, Island Harvest Food Bank opened our Community Mobile Food Pantry, which is open to residents of Brentwood.

Emergency Disaster Response

Island Harvest provided food, product and support to people impacted by Hurricanes Irma, Harvey and Maria in fall 2017. We were also identified by Feeding America to be a strong partner to deliver relief in Puerto Rico. Hurricane relief delivered by Island Harvest in 2017 included:

- More than 546,000 supplemented meals through 650,000 pounds of food, product and supplies procured and distributed.
- More than \$104,000 raised in restricted support of our emergency hunger relief efforts.
 - 78 loads of food, product and supplies were distributed to Hurricane evacuees relocated to Long Island.
 - 4 warehouses were secured for the collected food, product and supplies. Two of those warehouses were generously donated by Rechler Equity Partners and Aresco Management.

In times of need, Long Island's communities unify, and respond as one.



Food Collection & Distribution

Island Harvest's core program, and the foundation upon which the organization was built, is Food Collection & Distribution. Since 1992, when Long Islander Linda Breitstone began to “rescue” food that would have been wasted by local establishments to deliver it to nearby non-profits in need, we have grown to serve more than 300,000 people each year. In FY 2017-2018, we distributed approximately 9.5 million pounds of healthy food and product, providing nearly 8 million meals to food insecure Long Islanders!

DONATED FOOD

Partner Businesses

Our food partners consist of over 1,200 small and large local businesses, including major food manufacturers, wholesalers, distributors, supermarkets and other retailers, food service companies, Long Island's farms, and more, national and local.

Food Drives

Over the course of this year, Island Harvest and the people we serve were the beneficiaries of approximately 1,000 local food drives.

PURCHASED FOOD

While Island Harvest enjoys a robust network of food donors, we also must incorporate specific food purchasing into our budget in order to accommodate the specific nutritional needs of seniors on restricted diets and growing children. For these reasons, we must purchase items that are low-sodium, low-sugar, fat-free and protein-rich, as well as farm fresh produce.

DISTRIBUTION OF FOOD

Island Harvest distributes food and product through 450 PARTNER AGENCIES including registered local food pantries, soup kitchens, shelters, senior and child care centers and other nonprofit organizations with feeding programs. Island Harvest also distributes food directly to food insecure people through feeding programs for children (see page 4) and mobile food pantries (page 6).

DISTRIBUTION TO:

Individuals	Seniors
Families	People with Disabilities
Children	Families of Active Duty Military
Veterans	



In FY 2017-2018, Island Harvest distributed approximately 9.5 million pounds of healthy food and product across Long Island. This amounts to nearly 8 million meals for more than 300,000 people in need across Long Island!



Island Harvest is fortunate to have a corps of nearly 9,000 registered volunteers who generously donate their time to assist in numerous programs and events including local food drives, food runs and warehouse sortings. They also assist our staff with office work and other tasks that are crucial to Island Harvest's daily operations, in addition to contributing professional expertise. In 2017, our dedicated volunteers donated 62,000 hours, which is an estimated cost savings of more than \$1.7 million.

Specialized volunteer activities include:

Donor Cultivation

Trained volunteers help us expand our network of food donors and member agencies by educating potential donors about our programs and the advantages of donating excess food to Island Harvest.

Nutrition Education

Island Harvest volunteers use the educational materials produced by our certified Dietitians to offer Nutrition and Wellness presentations and food preparation demonstrations and workshops for clients of our member agencies.

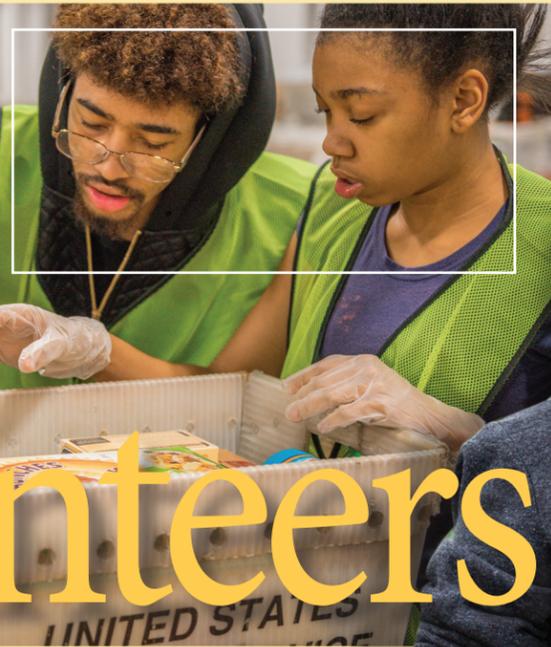
Community Giving Gardens and Farms

Knowing that children are often the change agents within families, Island Harvest launched the Community Giving Gardens and Farms Program to teach students about the great taste and nutritional value of fresh fruits and vegetables. Through hands-on involvement in the planting and cultivation of crops, students gain a deep appreciation for nature's bounty. Lessons and literature support the message of healthy eating. Building on the overwhelmingly positive impact of the program, our Community Gardens and Farms Program has been expanded to additional community partners including schools, businesses and food pantries who now operate growing gardens to increase access to fresh, wholesome food for thousands of low-income Long Islanders through our unique farm-to-table model.

The Giving Gardens and Farms Program distributed nearly 550,000 pounds of fresh fruits and vegetables to more than 300,000 Long Islanders living with food insecurity. We also provided 31 Gardening 101 education sessions, trained 4,700 children in the gardening process, and set up more than 40 community gardens across Nassau and Suffolk counties.



Nutrition Education



Volunteers

Social Service Support

Dedicated volunteers help us to connect seniors, veterans and military families with SNAP (food stamps) and other services by providing them with information and application assistance when they visit the Island Harvest's Senior Mobile Food Pantry.

Speaking Engagements & Leadership

Many students, seniors, business people and community leaders volunteer to go out into the community to make presentations about Island Harvest and our important work by speaking to companies, schools and civic groups about our good work and offer opportunities of how they can help.

In April, Island Harvest began establishing an organic 1.7 acre garden located at the Sisters of Saint Joseph in Brentwood. All of the harvested produce is distributed to our network of member agencies across Long Island. The garden also serves as an environmental learning model for volunteers and students.

At Island Harvest, we recognize that for our efforts to have a lasting impact, we must disseminate knowledge alongside the distribution of food to empower people to make healthy food choices for the long term. Our nutrition educators teach men, women and children about healthy food choices, shopping and cooking on a budget, the value of fresh fruits and vegetables, moderation of fat and sugar, healthy protein choices, nutritious snacking and more.

Approximately 2,000 people, including children, families, seniors and veterans received more than 80 cooking demonstrations and nutrition education presentations through our Healthy Foods Healthy Families Initiative and Education and Outreach Programs.

In addition, Island Harvest produces and distributes newsletters for children and adults and distributes them with the Kids Weekend Feeding Packs and at Island Harvest School Pantries and through member agencies. They contain age-appropriate, multi-lingual games and puzzles to encourage healthy eating and offer essential information for parents regarding local food resources.

Time and energy are the greatest gifts we can offer.



June 22, 2017 – It was a great day of golf at the beautiful Creek club, followed by a wonderful dinner and awards ceremony on the sound.



June 17, 2017 – The 16th Annual Ellen Gordon CPAs 5K Run to End Hunger at Eisenhower Park.



Fundraising Events



May 12, 2018 – National Association of Letter Carriers (NALC) "Stamp Out Hunger" Food Drive collected nearly 315,000 pounds of food.

Island Harvest accentuates the "fun" in fundraising.

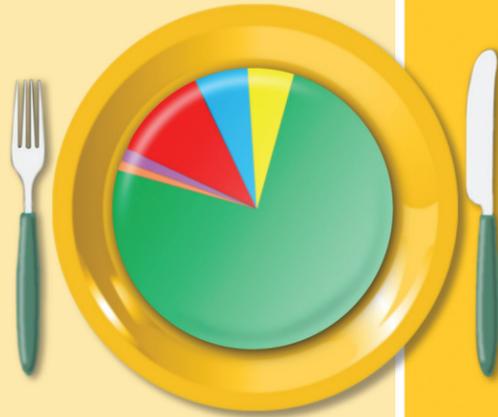


May 15, 2018 – "Home Run to End Hunger" at Citi Field, presented by PETRO Home Services.



October 17, 2017 – 24th Annual Taste of the Harvest, with honorees New York Community Bank and Louis Biscotti, Food and Beverage Service Leader at Marcum LLP.

SOURCES OF OUR COMMUNITY SUPPORT



- FUNDRAISING AND SPECIAL EVENTS 1.3%
- CONTRIBUTIONS 16.0%
- GOVERNMENT GRANTS 4.9%
- CAPITAL CAMPAIGN 4.5%
- IN-KIND FOOD/ NON-FOOD CONTRIBUTIONS 73.0%
- OTHER REVENUE 0.3%

ISLAND HARVEST LTD. STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

SUPPORT AND REVENUE

	June 30, 2018
Donated food	\$16,097,972
Contributions	3,526,601
Capital Campaign	998,807
Government grants	1,077,106
Special events (net of direct costs \$82,271)	275,664
Investment income, net	43,299
Other income	20,428
Net assets released from restrictions	
TOTAL SUPPORT AND REVENUE	\$22,039,877

EXPENSES

Program services	\$20,554,379
Management and general	652,704
Fundraising	715,055
TOTAL EXPENSES	21,922,138

CHANGE IN NET ASSETS **117,739**

NET ASSETS, BEGINNING **3,857,847**

NET ASSETS, ENDING **\$3,975,586**

The Statement of Activities, and Statement of Financial Position on the following page, were derived from our financial statement audited by MAZARS.USA LLC.

A copy of audited financial statements are available upon request.

ISLAND HARVEST LTD. STATEMENT OF FINANCIAL POSITION

JUNE 30, 2018

ASSETS

	June 30, 2018
Cash and cash equivalents	\$ 1,087,073
Investments and marketable securities	1,809,948
Grants and contributions receivable	151,922
Inventory of food and consumer products	1,146,735
Property and equipment, net of accumulated depreciation	407,268
Other assets	35,736
TOTAL ASSETS	\$4,638,682

LIABILITIES AND NET ASSETS

LIABILITIES

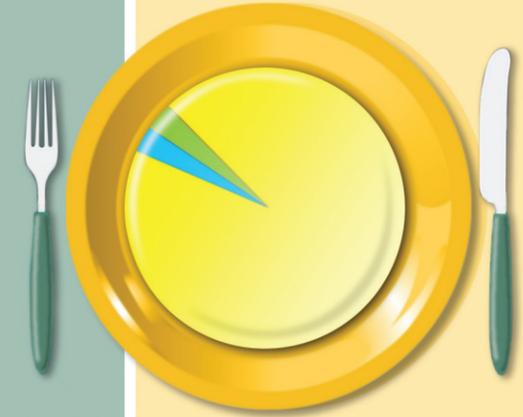
Accounts payable and accrued expenses	\$ 263,713
Deferred Income	399,383
TOTAL LIABILITIES	\$663,096

NET ASSETS

Unrestricted	\$2,660,438
Temporarily restricted	1,315,148
TOTAL NET ASSETS	3,975,586

TOTAL LIABILITIES AND NET ASSETS **\$4,638,682**

HOW WE USE OUR RESOURCES



- PROGRAM SERVICES 94.0%
- FUNDRAISING 3.0%
- MANAGEMENT AND GENERAL 3.0%



Board of Directors



Chair

Doug Nadjari
Partner
Ruskin Moscou Faltischek PC

Vice Chairman

Jill Bernstein
Community Leader

Vice Chairman

Barry Chandler
General Manager
Nissequogue Golf Club

Treasurer

Daniel S. Grinberg
President
Elara Brands LLC

Secretary

Stephen J. Juchem
Senior VP & CFO
First Long Island Investors

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Community Leader

Frank Beyrodt
Executive Vice-President
DeLea Sod Farms, Inc.

Daniel Eichhorn
President
PSEG – Long Island

Christine Going
Chief, Nutrition & Food Service
Northport VA Medical Center

S. Zaki Hossain
President
Modern Packaging Inc.
Pintail Coffee

Tariq Khan
President
Sentar Enterprises

Doug Manditch
Chairman,
Empire National Bank
Chair, kNOw Hunger Campaign

Ignatius "Nate" L. Muscarella, Esq.
District Court Judge
District Court, Nassau County

Sandi Nussbaum
Community Leader

Stuart Richner
President
Richner Communications

Ellen Sanders
Community Leader

Don Sussman
Community Leader

Dave Widmer
Community Leader

Advisory Board

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Lee Heit Beck, Esq.
Consultant, Attorney

Rabbi Mickey Baum
Temple Beth Am of Merrick

John T. Bauer, Esq.
Partner
Littler Mendelson, P.C.

Leslie Hall
Halls Carpet Inc.

Dave Napell
Community Leader

Loretta Sehlmeier
Community Leader

James Skinner
President
A & C Exterminating Corp.

Andrew J. Turro, Esq.
Partner
Meyer, Suozzi, English & Klein

Honorary Board Members

Linda Breitstone
Founder, Island Harvest

Jay Bernstein
Chairman & President
NIC Holding Corp.

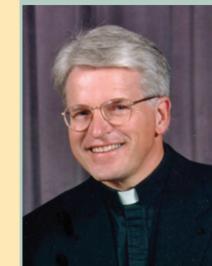
Rabbi Marc Gellman
Community Leader

Steven A. Klar
President
The Klar Organization

Bob Nystrom
Executive Vice President
Kinloch Consulting

Mark Rechler
President
Outhouse Music, Inc.

Arthur Waldbaum
Community Leader



The Monsignor Thomas Hartman President's Council

In honor of
Father Thomas Hartman
(1946 - 2016)

Seth Asofsky
Community Leader

Edward J. Fred
TEE Enterprises, LLC.

Marc Tell
The Sam Tell Companies



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